

# Transforming Nationwide Healthcare Connectivity with Next-Gen Networking Solutions



**CUSTOMER SUCCESS STORY**

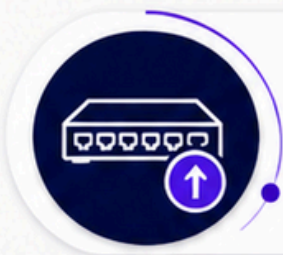
# ABOUT THE CLIENT:

The client is a leading **integrated healthcare provider** in India, operating **30+ facilities** across multiple states. It manages **thousands of beds** and diagnostic labs, delivering **comprehensive healthcare services** through **hospitals, diagnostics**, and day-care specialty centers.



INDUSTRY:  
HEALTHCARE

# BUSINESS CHALLENGES



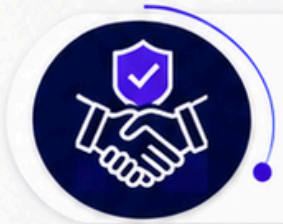
Legacy network switches requiring urgent upgrades across PAN India hospitals.

01



High long-term retention costs with outdated infrastructure.

02



Need for a strategic partner to ensure minimal downtime during replacements.

03



Requirement for seamless planning, deployment, and support services.

04



Demand for future-proof technology with long-term OEM backing.

05

# TECHNOLOGIES USED



**HPE** aruba  
networking

HPE Aruba Solutions  
[Enterprise Switches - (Core & Access Layers)]

# SOLUTIONS OFFERED



# BUSINESS IMPACT

Measurable outcomes. Real business value.



## High-Speed, Secure & Seamless Connectivity

Established high-speed, secure, and seamless connectivity across PAN India hospitals.



## Optimized Long-term Retention Costs

Optimized long-term retention costs through Aruba lifetime warranty.



## Smooth Migration with Minimal Downtime

Achieved smooth migration from legacy to advanced switches with minimal downtime.



## Strengthened Infrastructure Reliability & Scalability

Strengthened IT infrastructure reliability and scalability for healthcare operations.



## Continuous Upgrades & Knowledge Sharing

Continuous upgrades and knowledge sharing ensured long-term stability and efficiency.



## Trusted Partnership for 4+ Years

Built a trusted partnership, supporting healthcare operations uninterrupted for 4+ years.